

## TRAVEL SALES AND FACILITATION

Companies selling a vast array of travel options, providing information and/or booking services, including travel marketplaces, travel agencies, discounted ticket companies, tour operators and packagers are eligible to join U.S. Travel as a **hybrid member**.

Hybrid members may join at one of two levels: inform or engage. Each level offers a unique set of benefits, resources and services to provide value to your organization. Below is a list of benefits for travel companies in 2025.

## INFORM LEVEL BENEFITS

The Inform level offers insights, resources and updates that keep companies connected to the latest industry trends, research and policy developments. Benefits at this level are organization-wide; each employee receives access to these resources through membership.

### Access Powerful Analysis and Statistics to Help You Run a Stronger Organization

- **Trended industry data** on national and state travel indicators, including:
  - Air travel, including state, national and international visitation.
  - Metrics on domestic leisure, business and group travel.
  - Economic indicators, including leisure and hospitality workforce statistics, consumer spending and the Travel Price Index, which measures the cost of travel away from home in the U.S.
  - Hotel performance metrics and short-term rental indicators.
  - National Park visitation.
- **Travel's Economic Impact Study**, an annual report on GDP, employment and tax impact of the industry on the U.S. economy.
- **U.S. Travel's Semi-Annual Forecast** of travel industry spending and volume, with segment details on international inbound, business transient, domestic leisure and group travel.
- NEW** • Summaries of 3-4 relevant and **topical research reports**.

### Tap into Timely Insights on the Advocacy Landscape, Industry Trends and Travel's Performance

- **Industry Insider**, a bi-weekly members-only newsletter covering U.S. Travel policy and engagement updates.
- NEW** • **U.S. Travel SmartBrief**, a daily resource highlighting top travel news, trends and insights.
- NEW** • **Quarterly insights** that offer an overview of the policy landscape and its impact on the travel industry.
- NEW** • Access **U.S. Travel's Policy Center** for key talking points, perspectives and updates on pressing advocacy issues.
- NEW** • **Monthly messaging guides** with compelling talking points for executives to speak consistently about travel industry performance and priority issues.

### Lend Your Voice to Travel's Most Important Priorities

- NEW** • Three full-conference registrations to U.S. Travel's **Destination Capitol Hill**, an annual gathering of travel leaders to share the power of travel directly with policymakers in Washington, D.C.
- Invitation to show your support for the industry at **local legislative events** hosted by U.S. Travel.
- Receive timely **grassroots action alerts** on critical policy and regulatory issues impacting travel's future.

### Highlight Your Affiliation With U.S. Travel Including Event Participation

- Permission to use **U.S. Travel logo** and "Member of U.S. Travel Association" graphic on website and in other materials.
- Organization name listed on U.S. Travel **member directory**.
- Annual ability to **vote** on leadership of the Association.
- **IPW** registration discount (2025 only).

# ENGAGE LEVEL BENEFITS

The Engage level provides elevated access and opportunities for Hybrid members to contribute to U.S. Travel's agenda. In addition to the Inform benefits, Hybrid members serve on the Board of Delegates, actively shape industry priorities through participation in exclusive networks and high-level policy discussions, stay ahead of industry trends and collaborate across membership to strengthen the broader travel ecosystem. Members also receive access to signature U.S. Travel events including IPW, the Summer Summit and Future of Travel Mobility.

## Gain Deeper Insights on Travel's Most Important Trends

- Receive **bi-weekly update** from U.S. Travel's President and CEO.
- Invitation to U.S. Travel's **Semi-Annual Forecast webinar** offering an in-depth analysis of the volume and speed of growth in the travel industry by segment: international inbound, business transient, domestic leisure and group travel.
- NEW** • In-depth access and detailed analysis of three to four **topical research reports** annually.
- NEW** • Access to U.S. Travel's **subject matter experts** to answer questions and provide individualized information.
- NEW** • Two full-conference registrations to U.S. Travel's **Future of Travel Mobility**, an unparalleled opportunity to gain the insights necessary to position your organization to adapt, embrace and thrive in the face of game-changing innovation and emerging technology. This forum provides essential knowledge for organizations looking to lead and capitalize on the transformations that will define the future of travel.

## Connect With Travel's Most Influential Leaders and Build Your Network

- **Board of Delegates:** One eligible executive to serve on U.S. Travel's board of delegates, which includes: exclusive board briefings up to three times per year; one full-conference registration to the U.S. Travel Summer Summit including invitation to attend U.S. Travel's Summer Auction – an annual gathering to raise awareness and support for the U.S. Travel PAC; one full-conference registration to U.S. Travel's IPW, including placement in U.S. Travel board hotel room block; and one ticket to the Hall of Leaders dinner. All governing committees are comprised of current members of the U.S. Travel board of delegates.
- NEW** • **Group Travel:** One eligible executive to join the Group Travel Network, which convenes top group executives twice a year for networking, features a closed forum to exchange ideas with peers, offers quarterly webinars and includes a roster of community leaders.
- NEW** • **International Inbound Travel:** One eligible executive to join the International Inbound Travel Network, which convenes top international sales and marketing executives twice a year for networking, features a closed forum to exchange ideas with peers and includes a roster of community leaders.
- **Communications:** One eligible executive may join the Travel Communicators Network, which includes semi-annual meetings with professional education, access to top-tier journalists, networking opportunities, opportunity attend IPW's press brunch with 500+ media, participation in IPW's media marketplace, access to IPW's press room and media center, and updates on Washington activities and messaging.
- NEW** • One ticket to attend **Hall of Leaders** reception and dinner, U.S. Travel's premier awards program celebrating industry visionaries.
- Early access to **sponsorship opportunities**, including the first right of refusal on pre-existing investments, plus access to discounted rates. Contact Shari Bailey, sbailey@ustravel.org, to learn more.

**Coming in 2026:** Business Travel and Domestic Leisure Travel Networks.

## Put Your Organization Front and Center at U.S. Travel's IPW, the Largest International Inbound Trade Show Driving \$5.5B in Travel to the U.S. and Attended by 2,000+ Buyers and Media

- **Supplier Booth: One 10x10 booth** (or credit for 100 square feet of booth space) and four full-conference passes (\$16,600 value)
- **OR Marketing Technology Provider (MTP) Booth:** Discount on first MTP booth (includes 4 full conference passes), with discount on additional MTP booths.
- **Discount of 40%** on the non-member rate for additional booth space and up to 10% off sponsorship pricing.
- **Visibility benefits**, including ability to purchase banner above booth on exhibit show floor, listing as "engage" member in IPW mobile app and recognition as U.S. Travel member at booth.
- NEW** • **Two tickets** for senior executives to attend the invitation-only VIP reception.
- **One reserved table of 10** in the front half of the room during each of the three IPW lunches (\$2,000 value).
- **Buyer and media contact lists** sent two weeks before the opening of appointment scheduling and again two weeks before the event.

## Contribute to a Stronger Travel Industry

- Executive to join exclusive **CEO Roundtable** community, able to attend all meetings and virtual conversations. One additional colleague may attend each meeting with the CEO to listen. (Hybrid members with total revenue above \$500M are eligible.)
- NEW** • Ability for two eligible leaders to join U.S. Travel's **Public Policy Council**, an elevated body that meets at least once a year to help shape the advocacy agenda and priorities on key issues for U.S. Travel.
- NEW** • Participation on **Travel Mobility Taskforce**, a group that informs, guides and establishes priorities focused on transportation policy issues.
- Opportunity to participate in a semi-annual policy **deep dive on key issues**.